The Hongkong and Shanghai Banking Corporation Limited

New Zealand Banking Group

Disclosure Statement

31 March 2014



Disclosure Statement For the Three Months Ended 31 March 2014

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General Disclosures

Registered Bank

The Hongkong and Shanghai Banking Corporation Limited ("HBAP") 1 Queen's Road Central Hong Kong SAR

HBAP was incorporated in Hong Kong in 1866 under the Laws of Hong Kong.

New Zealand Branch

The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch ("Branch") is defined as the New Zealand business of HBAP (overseas incorporated bank).

New Zealand Head Office:

1 Queen Street Auckland New Zealand

New Zealand Banking Group

The New Zealand Banking Group ("Banking Group") is the New Zealand operations of HBAP and all New Zealand incorporated subsidiaries of HBAP and controlled structured entities. The entities that have been considered for aggregation to form the Banking Group are detailed in the Statement of Accounting Policies.

Overseas Banking Group

The Overseas Banking Group ("HBAP Group") includes all entities consolidated for the purposes of public reporting of Group financial statements in Hong Kong including HBAP and its subsidiary and associated companies.

Ultimate Holding Company

The ultimate holding company of HBAP is: HSBC Holdings plc 8 Canada Square London E14 5HQ United Kingdom

Access to parental disclosures

The most recent publicly available financial statements of HBAP Group and HSBC Holdings plc can be found at HSBC Holdings plc's website, www.hsbc.com under Investor Relations, Financial and regulatory reports.

Ranking of Local Creditors in a Winding-up

Under Section 265(1) (db) of the Companies Ordinance of the Hong Kong SAR which HBAP is subject to, in the event of a winding up of HBAP, there shall be paid in priority to all other unsecured debts the aggregate amount held on deposit, up to a maximum of HKD 500,000, to each depositor and that this Section has no geographic limitation. No other material legislative or regulatory restrictions in Hong Kong SAR exist which would subordinate the claims of any class of New Zealand branch unsecured creditors on the assets of HBAP to those of any other class of unsecured creditors of HBAP in a winding up of HBAP.

Guarantee Arrangements

No material obligations of HBAP that relate to the Branch are guaranteed as at the date of signing this Disclosure Statement.

Government Guarantee

No obligations of HBAP that relate to the Branch are guaranteed under a government guarantee as at the date of signing this Disclosure Statement.

General Disclosures (continued)

Other Material Matters

There are no material matters that, if disclosed, would adversely effect the decision of a person to subscribe for Debt Securities of which HBAP and the Banking Group is the issuer.

Pending Proceedings and Arbitration

HBAP is named in and is defending legal actions in various jurisdictions arising from its normal business.

Auditor

KPMGKPKPMG Centre8th18 Viaduct Harbour AvenuePrint	erseas Banking Group MG Floor nce's Building Chater Road
	Chater Road ng Kong SAR

New Zealand Chief Executive Officer/Responsible Person

The New Zealand Chief Executive Officer, Noel Gerard McNamara, has been authorised in writing by each Director named below, in accordance with section 82 of the Reserve Bank of New Zealand Act 1989, to sign this Disclosure Statement on the Directors' behalf. Accordingly, Noel Gerard McNamara is a Responsible Person under the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014.

Noel Gerard McNamara

Chief Executive Officer New Zealand Branch. Joined the HSBC Group in 1995 and resides in New Zealand. He has a Post Graduate Diploma in International Management from the Institute of Management Adelaide South Australia.

Communications addressed to the responsible person may be sent to: c/o The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch PO Box 5947 Wellesley Street Auckland 1141 New Zealand

Dealings with Responsible Person

No dealings with any responsible person or director, the immediate relative or professional associate of a responsible person or director, have been entered into by HBAP and the Banking Group other than those given in the ordinary course of business.

Board of Directors of HBAP

The Directors of HBAP at the time this Disclosure Statement was signed are:

Stuart Thomson Gulliver (Chairman) Masters Degree in Jurisprudence, Worcester College, Oxford University, 1980 Executive Director and Group Chief Executive, HSBC Holdings plc

Laura Cha May Lung, GBS (Non-Executive Deputy Chairman) B.A., University of Wisconsin-Madison, 1972; Juris Doctor, University of Santa Clara Law School, 1982; and admitted to practice in the State of California and in Federal Courts, 1983 Company Director

Zia Mody (Non-Executive Deputy Chairman) Master of Laws, Harvard University, 1979; Bachelor of Arts (Law), Cambridge University, 1978 Partner, AZB & Partners

General Disclosures (continued)

Board of Directors of HBAP (continued)

Peter Wong Tung Shun (Deputy Chairman and Chief Executive)

Bachelor of Arts, Indiana University, 1974; Master of Business Administration, Indiana University, 1976 Master of Science, Indiana University, 1978 Executive Director, Hong Kong and Mainland China, The Hongkong and Shanghai Banking Corporation Limited

Graham John Bradley

BA, LLB (Hons I) from Sydney University, 1971 LLM, Harvard University, 1973

Dr Christopher Cheng Wai Chee

Bachelor of Business Administration, University of Notre Dame, 1969; Master of Business Administration, Columbia University, 1979; Doctorate in Social Sciences honoris causa, The University of Hong Kong, 2011 Company Director

Dr Raymond Ch'ien Kuo Fung, GBS, CBE

B.A., Rockford College, 1973; Master of Arts and Doctor of Philosophy (Economics), University of Pennsylvania, 1976 and 1978

Non-Executive Chairman of MTR Corporation Limited

Naina Lal Kidwai

Bachelor of Arts degree (Honours Course) in Economics, Delhi University, examined in 1977, certificate awarded 4 March 1978; Masters in Business Administration, Harvard University, 1982 Group General Manager and Country Head, HSBC India

Irene Lee Yun-lien

Bachelor of Arts (Distinction) in History of Art from Smith College, Northampton, Massachusetts, USA, 1974 Member of Honourable Society of Gray's Inn, UK, 1977 Barrister-at-Law in England and Wales, 1977

Rose Lee Wai Mun

Bachelor of Business Administration, University of Hawaii, 1977 Vice-Chairman and Chief Executive, Hang Seng Bank Limited

Victor Li Tzar Kuoi

B.Sc, and M.Sc., Stanford University, 1986 Managing Director and Deputy Chairman, Cheung Kong (Holdings) Limited

Peter James Holland Riley

BA Hons in Geography from University College, Durham University; ACA (Qualified 1985), FCPA Group Finance Director of Jardine Matheson Holdings Ltd.

Andreas Sohmen-Pao

First Class Honors Degree in Oriental Studies, Oxford University, 1994; Master in Business Administration with distinction, Harvard University Graduate School of Business, 1997; Master of Arts, Oxford University, 2000 Chief Executive Officer, BW Maritime Pte Ltd

Kevin Anthony Westley

Bachelor of Arts, University of London, 1970; Chartered Accountant, Institute of Chartered Accountants in England and Wales

Company Director

General Disclosures (continued)

Board of Directors of HBAP (continued)

Dr Rosanna Wong Yick-Ming, DBE

B.Soc.Sc, University of Hong Kong 1975; MSW, University of Toronto 1979; M.Sc. in Social Policy and Planning, London School of Economics and Political Science, University of London 1983; Diploma in Executive Management, Chinese University of Hong Kong 1985; M.A. and Doctor Degree in Sociology, University of California, Davis 1993 and 1997

Executive Director, The Hong Kong Federation of Youth Groups

Marjorie Yang Mun Tak, GBS

B.Sc. in Mathematics, Massachusetts Institute of Technology, 1974; and Master of Business Administration, Harvard Business School, 1976 Chairman, Esquel Holdings Inc.

Tan Sri Dr Francis Yeoh Sock Ping, CBE

Honorary Doctorate of Engineering from University of Kingston, 2004 Fellow of the Institute of Civil Engineers in London, 2008 Managing Director of YTL Corporation Berhad

Communications addressed to the Directors may be sent to: c/o The Hongkong and Shanghai Banking Corporation Limited GPO Box 64 Hong Kong

Change in Board of Directors for HBAP

The composition of the Board of Directors has changed since 31 December 2013.

Christopher Dale Pratt resigned as a non-executive director of HBAP with effect from 14 March 2014.

Credit Rating

HBAP has the following long term debt ratings for non-HK\$ long-term senior unsecured obligations which are payable in New Zealand in New Zealand dollars:

	Current Rating	Previous Rating (if changed in the previous two years)	Date of Change
Moody's Investor Service Inc.	Aa2 (stable outlook)	Aa1 (stable outlook)	25 June 2012
Standard & Poor's Corporation	AA- (stable outlook)	Not changed	-
Fitch IBCA Inc.	AA- (stable outlook)	AA (negative outlook)	7 December 2012

Conditions of Registration

Conditions of registration for The Hongkong and Shanghai Banking Corporation Limited in New Zealand

These conditions of registration apply on and after 30 March 2014.

The registration of The Hongkong and Shanghai Banking Corporation Limited ("the registered bank") in New Zealand is subject to the following conditions:

1. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities.

In this condition of registration, the meaning of "material" is based on generally accepted accounting practice.

2. That the banking group's insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the banking group's insurance business is the sum of the following amounts for entities in the banking group:

- (a) if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the banking group's insurance business -

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration, -

"insurance business" means the undertaking or assumption of liability as an insurer under a contract of insurance:

"insurer" and "contract of insurance" have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

- 3. That the business of the registered bank in New Zealand does not constitute a predominant proportion of the total business of the registered bank.
- 4. That no appointment to the position of the New Zealand chief executive officer of the registered bank shall be made unless:
 - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - (b) the Reserve Bank has advised that it has no objection to that appointment.

Conditions of Registration (continued)

- 5. That The Hongkong and Shanghai Banking Corporation Limited complies with the requirements imposed on it by the Hong Kong Monetary Authority.
- 6. That, with reference to the following table, each capital adequacy ratio of The Hongkong and Shanghai Banking Corporation Limited must be equal to or greater than the applicable minimum requirement.

Capital adequacy ratio	Minimum requirement			
1 1 5	1 January 2013 to1 January 2014 toOn and after 1 January31 December 201331 December 20142015			
Common Equity Tier 1 capital	3.5 %	4 %	4.5 %	
Tier 1 capital	4.5 %	5.5 %	6 %	
Total capital	8 %	8 %	8 %	

For the purposes of this condition of registration, the capital adequacy ratios -

- (a) must be calculated as a percentage of the registered bank's risk weighted assets; and
- (b) are otherwise as administered by the Hong Kong Monetary Authority.
- 7. That liabilities of the registered bank in New Zealand, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), do not exceed NZ\$15 billion.
- 8. That, for a loan-to-valuation measurement period, the total of the business of the registered bank in New Zealand's qualifying new mortgage lending amounts must not for residential properties with a loan-to-valuation ratio of more than 80%, exceed 10% of the total of the qualifying new mortgage lending amounts arising in the loan-to valuation measurement period.
- 9. That the business of the registered bank in New Zealand must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the registered bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.
- 10. That the business of the registered bank in New Zealand must not permit a borrower to grant a charge in favour of another person over a residential property used as security for a residential mortgage loan unless the sum of the lending secured by the charge and the loan value for the residential mortgage loan would not exceed 80% of the property value of the residential property when the lending secured by the charge is drawn down.
- 11. That the business of the registered bank in New Zealand must not provide a residential mortgage loan if the residential property to be mortgaged to the registered bank as security for the residential mortgage loan is subject to a charge in favour of another person unless the total amount of credit secured by the residential property would not exceed 80% of the property value when the residential mortgage loan is drawn down.
- 12. That the business of the registered bank in New Zealand must not-
 - (a) act as broker or arrange a residential mortgage loan for the business of the registered bank outside New Zealand or for an associated person of the registered bank outside New Zealand; or
 - (b) facilitate the drawdown of a residential mortgage loan the registered bank originated as part of its business outside New Zealand or by an associated person of the registered bank outside New Zealand without notifying the Reserve Bank of this activity in the manner and form specified by the Reserve Bank.

Conditions of Registration (continued)

In these conditions of registration, -

"banking group" ----

- (a) means the New Zealand business of the registered bank and its subsidiaries as required to be reported in group financial statements for the group's New Zealand business under section 461B(2) of the Financial Markets Conduct Act 2013 (unless paragraph (b) applies); or
- (b) if the Financial Reporting Act 1993 applies to the registered bank, means the New Zealand business of the registered bank and its subsidiaries as required to be reported in group financial statements for the group's New Zealand business under section 9(2) of the Financial Reporting Act 1993:

"business of the registered bank in New Zealand" -

- (a) means the New Zealand business of the registered bank as defined in the requirement for financial statements for New Zealand business in section 461B(1) of the Financial Markets Conduct Act 2013 (unless paragraph (b) applies); or
- (b) if the Financial Reporting Act 1993 applies to the registered bank, means the New Zealand business of the registered bank as required to be reported in financial statements under section 8(2) of the Financial Reporting Act 1993:

"generally accepted accounting practice" ----

- (a) has the same meaning as in section 8 of the Financial Reporting Act 2013 (unless paragraph (b) applies); or
- (b) means generally accepted accounting practice within the meaning of section 3 of the Financial Reporting Act 1993 if the registered bank is required to prepare financial statements in accordance with that practice:

"liabilities of the registered bank in New Zealand" ----

- (a) means the liabilities that the registered bank would be required to report in financial statements for its New Zealand business if section 461B(1) of the Financial Markets Conduct Act 2013 applied (unless paragraph (b) applies); or
- (b) if the Financial Reporting Act 1993 applies to the registered bank, means the liabilities of the registered bank as required to be reported in financial statements under section 8(2) of the Financial Reporting Act 1993.

In conditions of registration 8 to 12,-

"loan-to-valuation ratio", "loan value", "property value", "qualifying new mortgage lending amount" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated March 2014:

"loan-to-valuation measurement period" means a period of six calendar months ending on the last day of the sixth calendar month, the first of which ends on the last day of March 2014.

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STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED 31 MARCH 2014

		Banking Group Unaudited 3 months ended	
Dollars in Thousands	Note	31.03.14	31.03.13
Interest income		47,031	48,851
Interest expense	<u>-</u>	(26,325)	(28,649)
Net interest income		20,706	20,202
Net trading income	2 3	2,433	3,734
Other net operating income	3	8,810	9,135
Operating income		31,949	33,071
Operating expenses	<u>-</u>	(14,033)	(13,479)
Operating profit before provisions and tax		17,916	19,592
Net loan impairment (charge) / credit	7	(2,457)	793
Operating profit before tax		15,459	20,385
Income tax expense	_	(4,364)	(5,728)
Profit after tax	•	11,095	14,657
Other comprehensive income / (expense) Items that may be reclassified subsequently to profit or loss:			
Cashflow hedges		(232)	(37)
Income taxes on cashflow hedges		65	(26)
Available-for-sale financial assets		177	759
Income taxes on available-for-sale financial assets		(49)	(212)
Other comprehensive income / (expense) for the period		(39)	484
Total comprehensive income for the period	=	11,056	15,141

STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED 31 MARCH 2014

	Banking G	Froup
	Unaudit	
	3 months e	ended
Dollars in Thousands	31.03.14	31.03.13
Head Office Account *	(2 (01)	12 502
At beginning of period Repatriation to Head Office	(3,691)	13,503 (13,503)
Profit after tax	11,095	14,657
At end of period	7,404	14,657
Cashflow Hedging Reserve		
At beginning of period	2,327	374
Movement in the fair value of derivatives	(232)	(37)
Tax on movements and transfers	65	(26)
At end of period	2,160	311
Available for Sale Reserve		
At beginning of period	42	(187)
Movement in the fair value of debt and equity securities Tax on movements and transfers	177 (49)	759 (212)
At end of period	170	360
Other Reserve At beginning of period	1.623	1,658
Amortisation of share options granted	1,023 62	55
Movement in respect of share-based payment arrangements	(8)	(63)
At end of period	1,677	1,650
Equity at end of period	11,411	16,978
Represented by:		
Profit after tax	11,095	14,657
Other comprehensive income / (expense)	(39)	484
Total comprehensive income for the period	11,056	15,141
Repatriation to Head Office Movement in other reserve	- 54	(13,503)
Equity at beginning of period	54 301	(8) 15,348
Equity in cooming of period	11,411	16,978
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* The Head Office account is interest free, repayable at the discretion of the Branch and subordinate to all other debts.

STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2014

	Banking Group			
Dollars in Thousands	Note	Unaudited 31.03.14	Unaudited 31.03.13	Audited 31.12.13
ASSETS				
Cash and demand balances with central banks		420,685	426,458	763,286
Advances to banks	5	15,153	15,598	15,179
Debt and equity securities		504,133	784,635	399,585
Derivative financial instruments	4	214,947	279,369	146,001
Advances to customers		3,335,534	3,414,127	3,372,765
Amounts due from related parties	4	502,722	297,044	308,868
Other assets		18,996	27,903	16,944
Current taxation		-	637	593
Deferred taxation		10,374	10,168	9,130
Intangible assets		19,410	20,987	19,847
Fixed assets		1,175	1,505	1,317
Total Assets		5,043,129	5,278,431	5,053,515
LIABILITIES				
Deposits by banks		167,220	280,377	157,678
Derivative financial instruments	4	188,789	272,957	121,008
Customer deposits	•	3,142,198	3,204,799	3,135,950
Debt securities		804,345	411,123	792,482
Amounts due to related parties	4	687,266	1,056,716	808,696
Other liabilities		37,901	35,481	37,400
Current taxation		3,999	-	-
Total Liabilities		5,031,718	5,261,453	5,053,214
Net Assets		11,411	16,978	301
EOUITY				
Head Office Account		7,404	14,657	(3,691)
Cashflow Hedging Reserve		2,160	311	2,327
Available for Sale Reserve		170	360	42
Other Reserve		1,677	1,650	1,623
Total Equity		11,411	16,978	301
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STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED 31 MARCH 2014

	Banking Group	
	Unaudited 3 months ended	
Dollars in Thousands	31.03.14	31.03.13
Cash flows from / (to) operating activities		
Interest received	41,637	43,263
Fees and commissions	8,668	9,080
Realised trading gain / (loss)	(31,241)	(11,850)
Interest paid	(28,517)	(26,873)
Operating expenses	(13,607)	(12,634)
Taxation paid	(1,000)	(4,000)
Net cash flows from / (to) operating activities before changes in operating assets and liabilities	(24,060)	(3,014)
Changes in operating assets and liabilities arising from cash flow movements		
Cash was provided net from / applied net (to):		
Debt and equity securities matured / (purchased)	(105,016)	11,799
Advances to customers	86,116	(55,656)
Amounts due from related parties	(202,213)	(21,878)
Other assets Other liabilities	1,942	857
Debt securities issued	2,502 14 568	(495) 20,158
Deposits by banks	14,568 (342)	(1,263)
Customer deposits	47,582	(132,538)
Amounts due to related parties	(66,956)	221,155
Net change in operating assets and liabilities	(221,817)	42,139
Net cash flows from / (to) operating activities	(245,877)	39,125
Cash flows from / (to) investing activities		
Acquisition of fixed assets	(8)	(79)
Net cash flows from / (to) investing activities	(8)	(79)
Cash flows from / (to) financing activities		(12, 502)
Repatriation to head office Net cash flows from / (to) financing activities		(13,503) (13,503)
Net cash nows from / (to) financing activities		(13,505)
Net increase / (decrease) in cash and cash equivalents	(245,885)	25,543
Effect of exchange rate fluctuations on cash held	32,200	19,204
Cash and cash equivalents at beginning of period	(980,300)	(1,348,708)
Cash and cash equivalents at end of period	(1,193,985)	(1,303,961)

STATEMENT OF CASH FLOWS (continued) FOR THE THREE MONTHS ENDED 31 MARCH 2014

	Banking Group			
	Unaudited 3 months ended			
Dollars in Thousands	31.03.14	31.03.13		
Analysis of cash and cash equivalents				
Cash and demand balances with central banks	420,685	426,458		
Advances to banks – demand	15,153	15,598		
Advances to customers – demand	244,623	189,536		
Balance due from related parties – demand	43,616	10,965		
Balance due to related parties – demand	(63,082)	(62,217)		
Deposits by banks – demand	(163,405)	(163,405) (276,196)		
Deposits by customers - demand	(1,691,575)	(1,608,105)		
	(1,193,985)	(1,303,961)		

1. Statement of Accounting Policies

GENERAL ACCOUNTING POLICIES

Reporting Entity

These interim financial statements are for the New Zealand Banking Group ("Banking Group").

The following entities have been aggregated to form the Banking Group:

The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch

HSBC Nominees (New Zealand) Limited

This New Zealand incorporated entity is the Branch's nominee company which provides custodian services. HSBC Nominees (New Zealand) Limited is wholly owned by HBAP. Income and expenses of the custodian services business are included in the Branch's financial statements.

HSBC Investments New Zealand Limited

This New Zealand incorporated entity provides fund management services to customers and commenced trading operations in June 2008. HSBC Investments New Zealand Limited (HINZ) is wholly owned by HSBC Asia Pacific Holdings (UK) Limited which is wholly owned by HBAP. The unit trusts for which the Company acts as Manager are to be wound up in the current financial period. As a result, the Company will cease trading and no longer continue as a going concern. The individual accounts of HINZ have not been prepared on a going concern basis to reflect the likely discontinuation of operations. This has had no impact on the Banking Group financial statements.

HSBC Cash Fund

The HSBC Cash Fund was a unit trust set up in June 2008 following the introduction by the New Zealand Inland Revenue of the Portfolio Investment Entity ("PIE") regime. The HSBC Cash Fund was managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Cash Fund was administered in accordance with the trust deed. All funds received into the HSBC Cash Fund were placed with the Branch and were included in the Banking Group's financial results as Customer Deposits. The HSBC Cash Fund was closed in July 2013.

HSBC Term Fund

The HSBC Term Fund was a unit trust, first set up in April 2009, following the introduction by the New Zealand Inland Revenue of the Portfolio Investment Entity ("PIE") regime. The HSBC Term Fund was managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Term Fund was administered in accordance with the trust deed. All funds received into the HSBC Term Fund were placed with the Branch and were included in the Banking Group's financial results as Customer Deposits. The HSBC Term Fund was closed in July 2013.

Non-Banking Group Entities

The following New Zealand incorporated entities do not form part of the Banking Group as defined in the Conditions of Registration. They are ultimately wholly owned by HSBC Holdings plc and HBAP is not their parent entity.

HSBC International Trustee (New Zealand) Limited and HSBC International Trustee Limited, New Zealand Branch provide trustee services to an international client base. HSBC International Trustee (New Zealand) Limited is a wholly owned subsidiary of Bermuda Asia Pacific Holdings Limited, incorporated in the Cook Islands. HSBC International Trustee Limited is a body corporate incorporated in British Virgin Islands.

Non-controlled Structured Entities

The following New Zealand incorporated entities do not form part of the Banking Group as defined in the Conditions of Registration. The Banking Group does not control the structured entities.

HSBC Global Unit Trusts

The HSBC Global Unit Trusts were set up in August 2009 to support the local launch of HSBC Group Investment Funds under the Portfolio Investment Entity ("PIE") structure and branded locally as HSBC Investments New Zealand Limited Global Unit Trusts.

1. Statement of Accounting Policies (continued)

Non-controlled Structured Entities (continued)

HSBC Global Unit Trusts (continued)

The HSBC Global Unit Trusts are managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Global Unit Trusts are administered in accordance with the trust deed. Funds received into the HSBC Global Unit Trusts are primarily invested in shares of a sub-fund of HSBC Global Investment Funds, an investment company incorporated in the Grand Duchy of Luxembourg. HSBC Investment Funds (Luxembourg) S.A., the manager of the Sub-funds is part of HSBC Global Asset Management. There are currently four funds offered; HSBC China Fund, HSBC BRIC Fund, HSBC India Fund and HSBC Asia ex Japan Fund. The HSBC Global Unit Trusts will be closed before 31 October 2014.

HSBC World Selection Funds

The HSBC World Selection Funds were established on 18 January 2010 to support the local launch of HSBC Portfolios under the Portfolio Investment Entity ("PIE") structure.

The HSBC World Selection Funds are managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC World Selection Funds are administered in accordance with the trust deed. Funds received into the HSBC World Selection Funds are invested primarily in shares of a sub-fund of HSBC Portfolios, an investment company incorporated in the Grand Duchy of Luxembourg. HSBC Investment Funds (Luxembourg) S.A. is the manager of the HSBC Portfolios and HSBC Global Asset Management (UK) Limited is the investment adviser. Both the manager and investment adviser are part of HSBC Global Asset Management. There are currently three funds offered; HSBC World Selection – Foundation Fund, HSBC World Selection – Frontier Fund, and HSBC World Selection – Horizon Fund. The HSBC World Selection Funds will be closed before 31 October 2014.

Basis of Consolidation

Structured entities

The Banking Group has established the following structured entities: the HSBC Cash Fund, the HSBC Term Fund, the HSBC Global Unit Trusts and the HSBC World Selection Funds.

The Banking Group does not have any direct or indirect unit holding in these entities. A structured entity is consolidated when the Banking Group is exposed, or has rights, to variable returns from its involvement with the structured entity and has the power to affect those returns. The structured entities controlled by the Banking Group are established under terms that impose strict limitations on the decision making powers of the structured entities management and operates in a predetermined way such that virtually all rights, obligations and aspects of their activities are controlled through these terms.

Transactions eliminated on consolidation

Intra-group balances are eliminated in preparing the Banking Group's interim financial statements.

Basis of Reporting

These interim financial statements are prepared and presented in accordance with the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 ("the Order"), the Reserve Bank of New Zealand Act 1989, and NZ IAS 34 Interim Financial Reporting ("NZ IAS 34") and do not include all the disclosures required for full annual financial statements. These interim financial statements are condensed financial statements in accordance with NZ IAS 34.

Measurement Base

These interim financial statements are based on the general principles of historical cost accounting, as modified by the revaluation of certain assets and liabilities. They are prepared on a going concern basis. All amounts are expressed in New Zealand currency, the presentation currency and functional currency, and all references to "\$" is to New Zealand dollars unless otherwise stated.

1. Statement of Accounting Policies (continued)

Particular Accounting Policies

These interim financial statements have been prepared in accordance with NZ IAS 34 and should be read in conjunction with the Disclosure Statement for the year ended 31 December 2013.

Except as described below, the same accounting policies have been followed in these interim financial statements as were applied in the presentation of the Disclosure Statement for the year ended 31 December 2013. The following changes in accounting policies are also expected to be reflected in the Banking Group's financial statements for the year ended 31 December 2014.

Changes in Accounting Policies

The Banking Group adopted the following relevant amendment which became effective on 1 January 2014. The application of this amendment does not have an impact to the financial results of the Banking Group.

• Offsetting Financial assets and Financial liabilities (amendments to NZ IAS 32)

All other accounting policies have not changed and are the same as those applied by the Banking Group in the Disclosure Statement for the year ended 31 December 2013.

Comparative Figures

These interim financial statements include comparative information as required by NZ IAS 34 and the Order. There have been no material changes to the comparative figures.

Risk Management

There has been no material change during the three months ended 31 March 2014 to the Banking Group's policies for managing risks in relation to credit, currency, interest rates, equity, liquidity or any material business risk to which the Banking Group is exposed.

			Banking Unaudi 3 months	ited ended
Dol	lars in Thousands		31.03.14	31.03.13
2.	Net trading income			
	Foreign exchange gains Revaluation of derivatives Credit valuation adjustments on derivatives Debit valuation adjustments on derivatives Gain/ (Loss) on hedging instrument in fair value hedge		3,051 43 (434) (216) (230)	2,087 (19) (575) 2,186 834
	Gain/ (Loss) on hedged item on fair value hedge		<u>219</u> 2,433	(779) 3,734
3.	Other net operating income			
	Fee and commission income Fee and commission expense		9,718 (908) 8,810	10,190 (1,055) 9,135
			Banking Group	
		Unaudited	Unaudited	Audited

4. Related party balances

Dollars in Thousands

Related party transactions are unsecured and entered into in the normal course of business. During the period there have been dealings between the Branch, HBAP and its subsidiaries and associated companies and other members of the ultimate holding company. Dealings include activities such as funding, accepting deposits, derivative transactions together with management and technical fees.

31.03.14

31.03.13

31.12.13

There has been no significant change in the nature or volume of related party transactions during the period.

Assets			
Amounts due from related parties	502,722	297,044	308,868
Derivative financial instruments – assets	81,810	128,254	29,488
Total related party assets	584,532	425,298	338,356
Liabilities			
Amounts due to related parties	687,266	1,056,716	808,696
Derivative financial instruments – liabilities	357	276	1,109
Total related party liabilities	687,623	1,056,992	809,805

5. Additional financial disclosures on the statement of financial position

Total interest earning and discount bearing assets	4,763,677	4,933,795	4,833,643
Total interest and discount bearing liabilities	4,572,714	4,722,836	4,665,265
Total liabilities net of amounts due to related parties (Banking Group and Branch)	4,344,095	4,204,461	4,243,409
Advances to banks pledged as collateral for liabilities in respect of credit support annex obligation to derivative counterparties	-	-	-

6. Segment reporting

Segment information is presented in respect of the Banking Group's business segments based on the Banking Group's management and internal reporting structure.

Business segments pay and receive interest to and from Global Banking and Markets on an arm's length basis to reflect the allocation of funding costs.

The Banking Group operates primarily in New Zealand. Geographical information on revenues from external customers is not available and the cost to develop it would be excessive.

Business Segments

The Banking Group comprises the following main business segments:

- *Retail Banking and Wealth Management (RBWM)* Includes loans, deposits and other transactions with retail customers.
- *Commercial Banking (CMB)* Manages the relationships with corporate customers providing loans, deposits and other transactions including trade finance and payment cash management.
- *Global Banking and Markets (GBM)* Manages the relationships with institutional customers and undertakes the Banking Group's treasury and investment banking operations.

Reconciling items include income from the investment of interest free funding from HBAP provided to support thin capitalisation ratios and income from the investment of retained profits.

	<i>Banking Group</i> Unaudited 3 months ended 31.03.14					
Dollars in Thousands	RBWM	СМВ	GBM	Total Reportable Segments	Reconciling items	Consolidated
Operating income	7,660	18,374	4,654	30,688	1,261	31,949
Operating profit before tax	2,956	9,177	2,065	14,198	1,261	15,459
			Bankii	ıg Group		
				udited nded 31.03.1	3	
Dollars in Thousands	RBWM	СМВ	GBM	Total Reportable Segments	Reconciling items	Consolidated
Operating income	6,567	18,895	6,149	31,611	1,460	33,071

20,385

1,947

7. Asset quality

Dollars in Thousands	Unaudited 31.03.14	Banking Group Unaudited 31.03.13	Audited 31.12.13
In the current and prior period, there is only one class of impaired financial	ial assets, being ac	dvances to custor	ners.
Gross individually impaired assets	195,360	13,804	141,964
Gross advances that are at least 90 days past due but not impaired	-	-	-
Specific provision for loan impairment			
Balance at the beginning of the period	40,317	49,533	49,533
New and additional provisions charged to profit or loss	-	22	40,914
Provisions released during the period to profit or loss	-	(436)	(1,246)
Write-offs	-	(2,352)	(7,410)
Discount unwind ¹	(1,732)	(9)	(590)
Discount unwind ¹ – sale of portfolio of impaired loans	-	(61)	(61)
Provisions released – sale of portfolio of impaired loans		(40,823)	(40,823)
Balance at the end of the period	38,585	5,874	40,317
Collective provision for loan impairment			
Balance at the beginning of the period	8,391	3,817	3,817
Additional provision charged to profit or loss	2,996	925	5,753
Provisions released during the period to profit or loss	(454)	(147)	(1,179)
Balance at the end of the period	10,933	4,595	8,391
Total provisions for loan impairment	49,518	10,469	48,708

¹ The impairment loss on an impaired asset is calculated as the difference between the asset's carrying amount and the estimated future cash flows discounted to its present value using the original effective interest rate for the asset. This discount unwinds as interest income over the period the asset is held.

	<i>Banking Group</i> Unaudited 3 months ended		n Audited Year ended
Dollars in Thousands	31.03.14	31.03.13	31.12.13
Profit or loss charge / (credit) Specific provisions for impairment against advances Collective provisions for impairment against advances Total provisions for impairment against advances	<u>2,996</u> 2,996	22 925 947	40,914 5,753 46,667
Specific provisions released Collective provisions released Total provisions released no longer required	(454) (454)	(436) (147) (583)	(1,246) (1,179) (2,425)
Net increase in provisions for impairment against advances Recoveries of amounts written off in previous period	2,542 (85) 2,457	364 (1,157) (793)	44,242 (1,552) 42,690

8. Additional mortgage information

Residential mortgages by loan-to-valuation ratio

	Banking Group			
		Principal A	mount	
Dollars in millions	Does not exceed 80% \$m	Exceeds 80% and not 90% \$m	Exceeds 90% \$m	Total \$m
31 March 2014 (Unaudited)				
Value of exposures on balance sheet Value of exposures off balance sheet Total value of exposures	1,072.8 27.9 1,100.7	10.6 0.8 11.4	8.6 0.0 8.6	1,092.0 28.7 1,120.7
31 March 2013 (Unaudited)				
Value of exposures on balance sheet Value of exposures off balance sheet Total value of exposures	854.7 29.2 883.9	26.9 0.0 26.9	11.6 0.0 11.6	893.2 29.2 922.4
31 December 2013 (Audited)				
Value of exposures on balance sheet Value of exposures off balance sheet Total value of exposures	1,012.0 25.2 1,037.2	33.6 0.0 33.6	14.9 0.0 14.9	1,060.5 25.2 1,085.7

9. Fair value of financial instruments

Determination of fair value of financial instruments carried at fair value

Fair values are determined according to the following hierarchy:

Level 1 – quoted market price

Financial instruments with quoted prices for identical instruments in active markets.

Level 2 -valuation technique using observable inputs

Financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.

Level 3- valuation technique with significant unobservable inputs

Financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

The best evidence of fair value is a quoted price in an actively traded market. In the event that the market for a financial instrument is not active, a valuation technique is used.

The judgement as to whether a market is active may include, but is not restricted to, the consideration of factors such as the magnitude and frequency of trading activity, the availability of prices and the size of bid / offer spreads. In inactive markets, obtaining assurance that the transaction price provides evidence of fair value or determining the adjustments to transaction prices that are necessary to measure the fair value of the instrument requires additional work during the valuation process.

9. Fair value of financial instruments (continued)

The tables below provide an analysis of the various bases described above which have been deployed for valuing financial assets and financial liabilities measured at fair value.

		Banking G Unaudite	-	
Dollars in Thousands	31.03.14	31.03.14	31.03.14	31.03.14
	Level 1	Level 2	Level 3	TOTAL
ASSETS				
Debt and equity securities	291,314	212,797	22	504,133
Derivatives financial instruments	-	214,947	-	214,947
LIABILITIES				
Derivatives financial instruments	-	188,789	-	188,789
		Banking G	roup	
		Unaudite	-	
Dollars in Thousands	31.03.13	31.03.13	31.03.13	31.03.13
Donars in Thousanas	Level 1	Level 2	Level 3	TOTAL
ASSETS Debt and equity securities	439,769	344,844	22	784,635
Derivatives financial instruments	-	279,369	-	279,369
LIABILITIES				
Derivatives financial instruments	-	272,957	-	272,957
				· j ·
		Banking G	*	
		Audited	1	
Dollars in Thousands	31.12.13	31.12.13	31.12.13	31.12.13
	Level 1	Level 2	Level 3	TOTAL
ASSETS				
Debt and equity securities	280,136	119,427	22	399,585
Derivatives financial instruments	-	146,001	-	146,001
LIABILITIES				
Derivatives financial instruments	-	121,008	-	121,008

There have been no transfers between levels 1 and 2 in the period to 31 March 2014 (March 2013: none; December 2013: none). Any transfers between levels of the fair value hierarchy are deemed to occur at the end of the reporting period.

9. Fair value of financial instruments (continued)

Reconciliation of fair value measurements in level 3 of the fair value hierarchy

The following tables provide a reconciliation of the movement between opening and closing balance of level 3 financial instruments, measured at fair value using a valuation technique with significant unobservable inputs.

		Banking Group Unaudited 31.03.14	
Dollars in Thousands	Assets Available- For-sale	Assets Derivatives	Liabilities Derivatives
Balance at the beginning of the period Balance at the end of the period	22 22		
		Banking Group Unaudited 31.03.13	
Dollars in Thousands	Assets Available- For-sale	Assets Derivatives	Liabilities Derivatives
Balance at the beginning of the period Balance at the end of the period	22 22		
		Banking Group Audited 31.12.13	
Dollars in Thousands	Assets Available- For-sale	Assets Derivatives	Liabilities Derivatives
Balance at the beginning of the period Balance at the end of the period	22 22		<u>-</u>

Sources of uncertainty for fair value measurement in level 3

For the available-for-sale equity securities, the unobservability of valuation of certain equity shares resulted in these assets being determined as level 3. There is no quoted market price in an active market.

Effects of changes in significant non-observable assumptions to reasonably possible alternatives

For the available-for-sale equity securities, given that their total carrying amount at March 2014 is \$22 thousand, the effect in equity arising from changes in significant non-observable assumptions is insignificant (March 2013: \$22 thousand; December 2013: \$22 thousand).

9. Fair value of financial instruments (continued)

Methodologies

The methodologies and assumptions used when determining fair value depend on the terms and risk characteristics of the various instruments and include the following:

Cash and demand balances with central banks

For cash and short - term funds the carrying amount is equivalent to the fair value.

Debt securities issued

Fair value for certificates of deposit and medium term notes issued with maturities less than six months is approximated to be the carrying value. For certificates of deposit and medium term notes issued with a maturity greater than six months but less than a year, fair value is determined by using discounted cash flow methods using the interest rates applicable to financial instruments of similar maturity. Inputs applied in getting the fair value of debt securities between 6 and 12 months are observable market-corroborated inputs which include interest rates and forward curves observable at commonly reported intervals, and credit spreads. Debt securities greater than 12 months are fair valued using market-corroborated swap rates.

Debt securities

For available-for-sale securities that are quoted in active markets, fair values are determined by reference to the current quoted bid/offer price.

Advances to customers, advances to banks, and amounts due from related parties

Fair values of advances to customers, advances to banks, and amounts due from related parties with maturities of six months or longer have been estimated by discounting cashflows up to the next repricing date with reference to current rates at which similar loans and advances would be made to other borrowers with a similar credit rating and the same maturities. The fair values of advances to customers, advances to banks, and amounts due from related parties with maturities less than six months are approximated to be the carrying value.

Deposits, other accounts and amounts due to related parties

The fair values of deposits and other liabilities with maturities of less than six months are approximated to be the carrying amount. For liabilities with maturities of six months or longer, fair values have been based on quoted market prices, where such prices exist. Otherwise, fair values have been estimated by reference to rates currently offered for similar liabilities of similar maturities.

Derivative financial instruments

The fair values of exchange rate and interest rate contracts were obtained from quoted market prices or discounted cash flow models. Inputs applied in getting the fair value of derivative financial instruments are observable market-corroborated inputs which include interest rates and forward curves observable at commonly reported intervals where required.

Other assets and other liabilities

For other assets and other liabilities the carrying amount is considered to be the fair value.

9. Fair value of financial instruments (continued)

The following tables summarise the carrying values and fair values of financial assets and liabilities in the Banking Group at the end of the current and comparative periods.

	Banking Group		Banking Group	
Dollars in Thousands	Unaudited 31.03.14	Unaudited 31.03.14	Unaudited 31.03.13	Unaudited 31.03.13
	Carrying Value	Fair Value	Carrying Value	Fair Value
ASSETS				
Advances to customers	3,335,534	3,341,893	3,414,127	3,420,792
Total financial assets not carried at fair value	3,335,534	3,341,893	3,414,127	3,420,792
Total financial assets whose carrying value				
approximates fair value	1,676,315	1,676,315	1,830,706	1,830,706
Total financial assets	5,011,849	5,018,208	5,244,833	5,251,498
Total non-financial assets	31,280		33,598	
Total assets	5,043,129		5,278,431	
LIABILITIES Customer deposits	3,142,198	3,144,196	3,204,799	3,207,510
Debt securities	804,345	805,497	411,123	411,955
Amounts due to related parties	687,266	687,455	1,056,716	1,056,476
Total financial liabilities not carried at fair value	4,633,809	4,637,148	4,672,638	4,675,941
Total financial lightlitics whose comming value				
Total financial liabilities whose carrying value approximates fair value	389,111	389,111	586,321	586,321
Total financial liabilities	5,022,920	5,026,259	5,258,959	5,262,262
·	- ,- ,- ,*	- , ,:	- 1 1 7	2 - 2 -
Total non-financial liabilities	8,798		2,494	
Total liabilities	5,031,718		5,261,453	

9. Fair value of financial instruments (continued)

	Banking Group		
Dollars in Thousands	Audited 31.12.13	Audited 31.12.13	
	Carrying Value	Fair Value	
ASSETS Advances to customers Total financial assets not carried at fair value	3,372,765	3,417,340	
Total financial assets whose carrying value			
approximates fair value <i>Total financial assets</i>	1,649,585 5,022,350	1,649,585 5,066,925	
Total non-financial assets	31,165		
Total assets	5,053,515		
LIABILITIES	2 125 050	2 120 202	
Customer deposits Debt securities	3,135,950 792,482	3,139,382 792,430	
Amounts due to related parties	808,696	808,495	
Total financial liabilities not carried at fair value	4,737,128	4,740,307	
Total financial liabilities whose carrying value			
approximates fair value	313,429	313,429	
Total financial liabilities	5,050,557	5,053,736	
Total non-financial liabilities	2,657		
Total liabilities	5,053,214		

10. Concentration of Credit Exposures to Individual counterparties

The Banking Group has no credit exposures equal to or in excess of 10% of HBAP Group's equity, during the current reporting period and the previous corresponding period. These exposures do not include exposures to counterparties if they are booked outside of New Zealand.

11. Liquidity risk management

Liquidity risk is the risk that the Banking Group does not have sufficient financial resources to meet its obligations as they fall due, or will have to do so at an excessive cost. This risk arises from mismatches in the timing of cash flows.

Liquid assets are assets which are readily convertible to cash to meet the Banking Group's liquidity requirement. Liquid assets consist of demand balances with the central bank, treasury bills, government and local government bonds, registered certificates of deposits issued by other banks, and overnight deposits held with related parties. The Banking Group holds the following liquid assets in order to manage its liquidity risk:

		Banking Group		
Dollars in Thousands	Unaudited 31.03.14	Unaudited 31.03.13	Audited 31.12.13	
Demand balances with the central bank Available-for-sale debt securities and treasury bills	420,281 504,111 924,392	424,639 784,613 1,209,252	762,856 399,585 1,162,441	

12. Market risk exposures

Aggregate market risk exposures are derived in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A) as stated in clauses 2 to 4 of the Ninth Schedule to the Order.

The period end exposure is the exposure as at the end of the period reported. The peak exposure is the peak endof-day market risk exposure over the three month accounting period at the close of each business day. The peak is calculated separately for each category of exposure and may not have occurred at the same time.

	Banking Group		
Dollars in Millions	Implied risk weighted Exposure	Notional capital charge	
<i>Exposure at 31 March 2014 (Unaudited)</i> Interest rate risk Foreign currency risk Equity risk	75.00 0.50	6.00 0.04	
<i>Peak exposure period 1 January 2014 to 31 March 2014 (Unaudited)</i> Interest rate risk Foreign currency risk Equity risk	76.63 0.75	6.13 0.06	

12. Market risk exposures (continued)

The period end exposure is the exposure as at the end of the period reported. The peak exposure is the peak endof-day market risk exposure over the half year accounting period at the close of each business day. The peak is calculated separately for each category of exposure and may not have occurred at the same time.

	Banking Group		
Dollars in Millions	Implied risk weighted Exposure	Notional capital charge	
Exposure at 31 December 2013 (Unaudited)			
Interest rate risk	44.13	3.53	
Foreign currency risk	0.13	0.01	
Equity risk		-	
Peak exposure period 1 July 2013 to 31 December 2013 (Unaudited)			
Interest rate risk	49.38	3.95	
Foreign currency risk	1.88	0.15	
Equity risk	-	-	

13. Contingent liabilities and other commitments

Contingent liabilities

Contingent liabilities and commitments are credit-related instruments which include letters of credit, guarantees and commitments to extend credit. The amounts below represent the amount at risk should contracts be fully drawn upon and clients default.

	Banking Group		
Dollars in Thousands	Unaudited 31.03.14	Unaudited 31.03.13	Audited 31.12.13
Direct credit substitutes Transaction related contingent items Trade related contingent items Commitments, maturity one year or more Commitments, maturity up to one year	49,019 240,655 209,664 1,119,503 558,587 2,177,428	45,479 256,855 155,448 1,043,780 639,731 2,141,293	53,264 252,154 132,773 922,668 650,657 2,011,516
Capital commitments Contracted expenditure	30		80

14. Insurance and non-financial activities

The Banking Group does not conduct any insurance business or non-financial activities in New Zealand.

15. Subsequent events

There were no events subsequent to the balance sheet date which would materially affect the interim financial statements.

16. Profitability, size and asset quality of HBAP Group

Dollars in HK\$ millions	Audited 12 months ended 31.12.13
Profitability	120.055
Net profit after tax	129,055
Net profit after tax over the previous year as a percentage of average total assets	2.1%
Size Total assets as at 31 December 2013	6 420 255
Percentage increase in total assets over the year ending on 31 December 2013	6,439,355 6.2%
Asset quality Individually impaired assets	11,795
Individual impairment provision against advances to customers	(5,007)
Collective impairment provision against advances to customers	(4,494)
Individually impaired assets / total assets	0.2%
Individual impairment provision / individually impaired assets	42.5%

17. Capital adequacy ratios

HBAP Group is subject to the capital requirements as specified by the Hong Kong Monetary Authority (HKMA).

HBAP Group uses the advanced internal ratings-based approach to calculate its credit risk for the majority of its non-securitisation exposures and the internal ratings-based (securitisation) approach to determine credit risk for its banking book securitisation exposures. For market risk, HBAP Group uses an internal models approach to calculate its general market risk for the risk categories of interest rate exposures, foreign exchange (including gold) exposures and equity exposures. HBAP Group also uses an internal models approach to calculate its market risk in respect of specific risk for interest rate exposures and equity exposures the standardised (market risk) approach for calculating other market risk positions as well as trading book securitisation exposures, and the standardised (operational risk) approach to calculate its operational risk.

The capital requirements of HKMA are at least equal to those specified under the Basel framework ("Basel III"). HBAP Group exceeds the minimum capital ratio requirements as specified by the HKMA as at 31 December 2013 and 31 December 2012.

The capital adequacy disclosure made by the HBAP Group can be found in the Annual Report and Accounts at this website, http://www.hsbc.com.hk/1/2/about/financial-information/financial-reports.

On 1 January 2013, the HKMA implemented the first phase of the Basel III capital framework in Hong Kong. The capital disclosures for December 2013 under Basel III are, therefore, not directly comparable with the disclosures for December 2012 prepared under the Basel II basis.

HBAP Group reported the following capital adequacy ratios under Basel III, which were the most recent publicly available information:

	Unaudited 31.12.13
Basel III Capital Ratios	
Common Equity Tier 1 (CET1) capital	14.1%
Tier 1 capital	14.1%
Total capital	15.2%

The capital ratios for HBAP, as a stand-alone entity, are not publicly available.

HBAP Group reported the following capital adequacy ratios under Basel II at 31 December 2012:

	Unaudited 31.12.12
Basel II Capital Ratios Core capital ratio Capital adequacy ratio	13.7% 14.3%

Directors' and New Zealand Chief Executive Officer's Statements

Each Director and the New Zealand Chief Executive officer believes, after due enquiry by them, that:

- The Disclosure Statement contains all the information that is required by the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014;
- The Disclosure Statement is not false or misleading;

as at the date on which the Disclosure Statement is signed; and

each Director and the New Zealand Chief Executive officer believes, after due enquiry by them, that:

- the Branch had systems in place to monitor and control adequately the material risks of the Banking Group including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk and other business risks, and that those systems were being properly applied; and
- the Registered Bank has complied with all Conditions of Registration that applied;

over the three months ended 31 March 2014.

This Disclosure Statement has been signed for and on behalf of the Directors of The Hongkong and Shanghai Banking Corporation Limited (as listed on pages 3 to 5) by their attorney, Noel Gerard McNamara, and also in his capacity as Chief Executive Officer:

Noel Gerard McNamara Chief Executive Officer New Zealand Branch

27 May 2014

It is confirmed that the said powers of attorney appointing Noel Gerard McNamara are still in force and have not been revoked.

